




MCVO TALENT OUTSOURCING

 We are a Philippines based outsourcing company that supports small and mid-size companies in the US and Canada.



Office Staffing Has Changed Forever

1970's – 2019




Work on Site

2020 – Today



**Hybrid Model of:
Work On Site +
Remote Work**



Office Buildings In Major US Cities Are Converting To Residential Units At A Blistering Pace

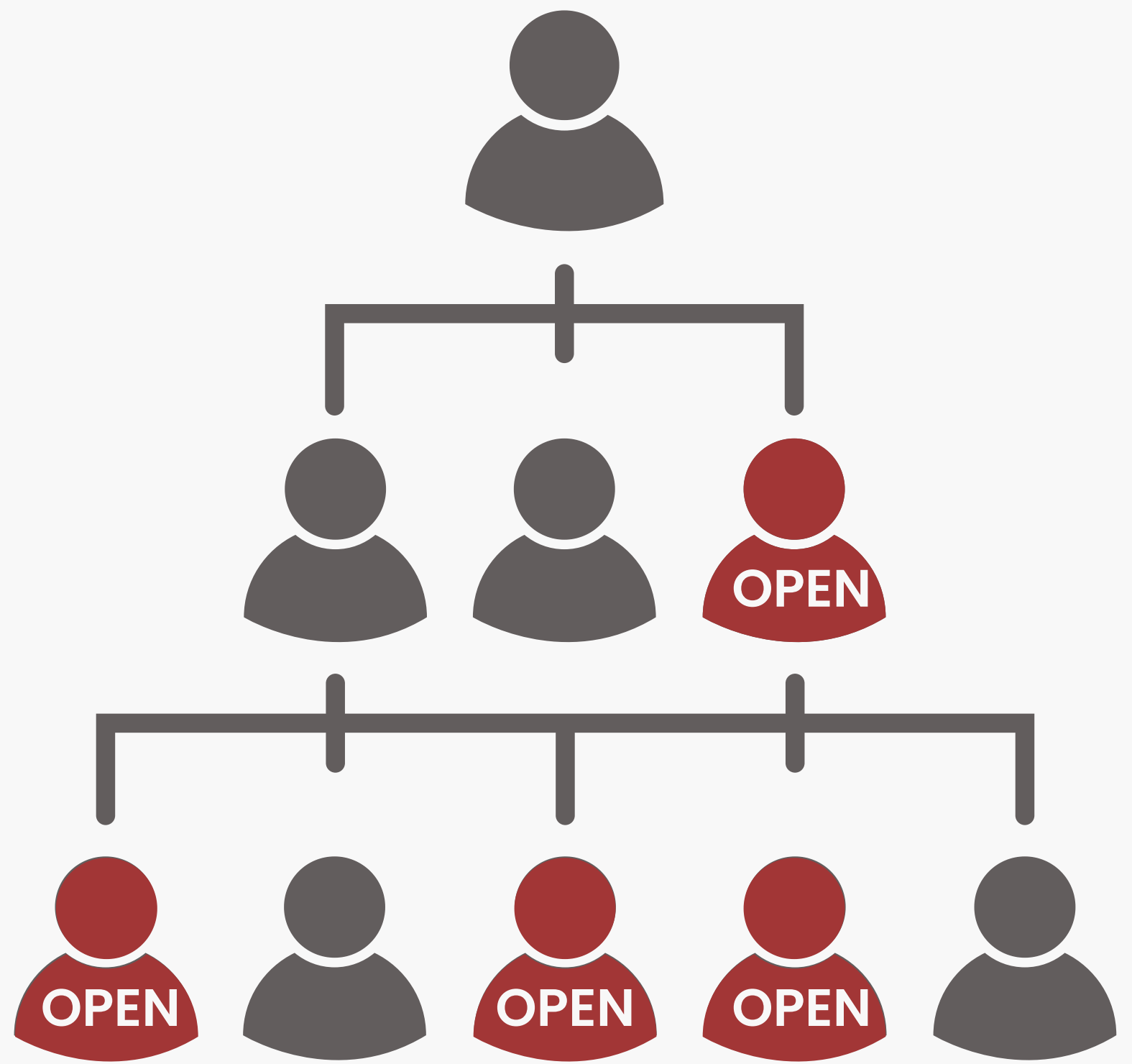


2025 Image of Wall St. in New York City - colored buildings are being converted to residential



Staffing Shortages Are
Now The #1 Concern
For Growing Companies

Company Org Chart





This Forces High Performing Staff And Owners To Absorb Lower Level Work, Undermining Progress

**Demotivates
The Leaders**

**Creates
Burnout and
Defection**

**Stifles
Innovation**

In Today's Competitive
Business Environment,
Companies Cannot Survive If
They Are Understaffed, Or
Poorly Staffed





To Build A High Functioning Team, Forward Thinking Companies Are Hiring From Other Locations





Company Leaders Care More About Getting the Work Done, and Less About Where Their Support Staff is Located

**Faster Client
Response
Time**


**Timely
Completion of
Internal Tasks**


15 Years Ago, Only Fortune 500 Companies
Hired Overseas Office Staff



Today, Small Businesses Are Hiring Offshore Staff At a Record Pace

Today, there are ~2 million Filipinos supporting US businesses, and Executive Assistants are one of the fastest growing positions



 Hire Reliable and Experienced VA's in the Philippines

Outsource Virtual Assistants To The Philippines

MCVO Talent Outsourcing can provide highly qualified virtual assistants from the Philippines. Starting at just \$11.37/hr, you can now offload your administrative tasks so you can stay focused on what you need to accomplish. [Book a call](#) today or fill out the form below so we can discuss your unique needs.





Why Hire an Executive Assistant?

Free up hours of your time each day

Will handle admin and repetitive tasks

Assist with projects and personal to do's



The traditional in-house staffing model is no longer sustainable.

1

2

Progressive firms are adapting to blended onshore / offshore teams

What Changed?



Why Now?

US staffing shortages
are at an all-time high

1

2

Remote global teams
are becoming the
“new norm”

3

Companies new to
outsourcing, now have
experienced vendors to
support them

Why MCVO?

01.

Founded by 2 US based entrepreneurs

02.

Successfully supporting small businesses since 2017



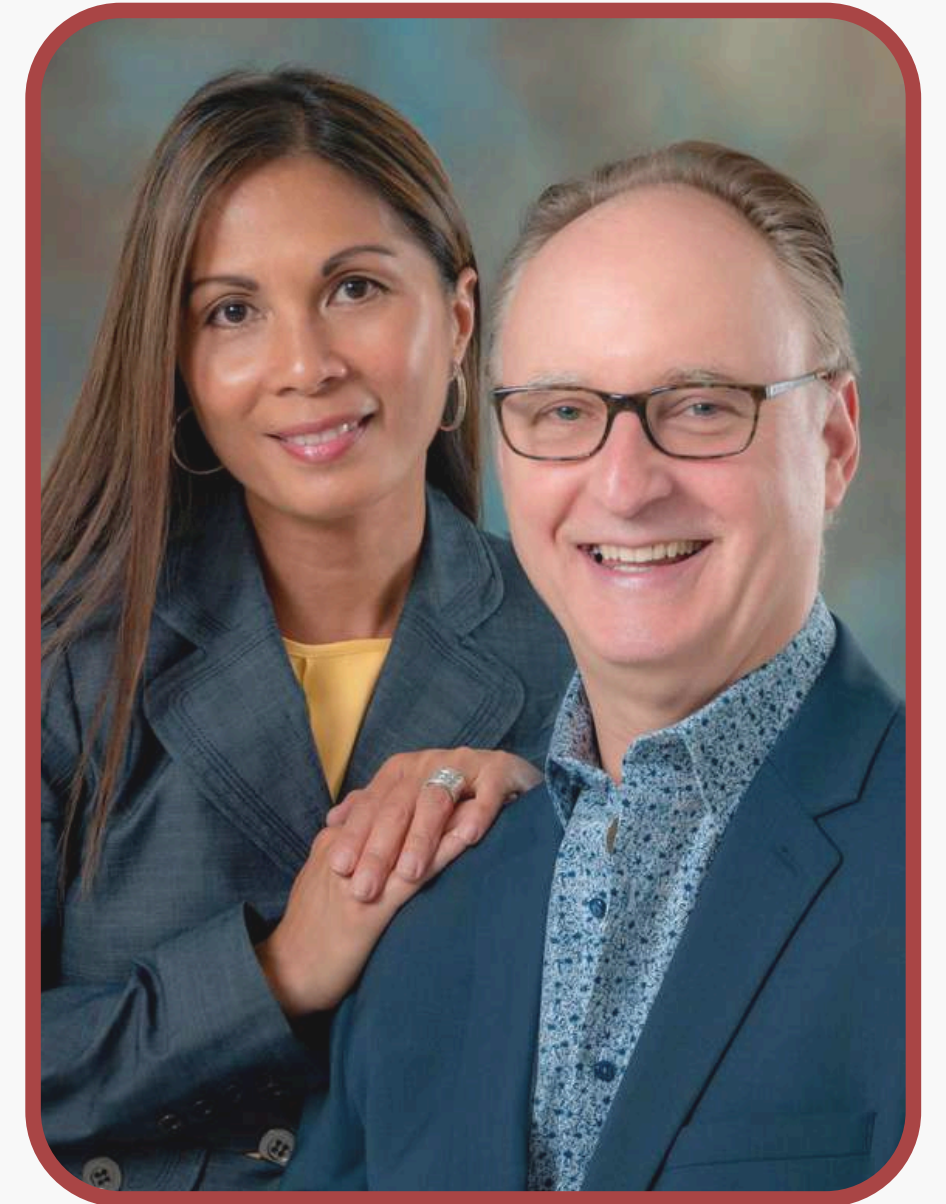
Why MCVO?

03.

Cherry was born and raised in the Philippines, Mark was born and raised in NYC

04.

We understand US business culture **AND** Filipino culture, which is critical for a successful partnership





Introducing MatchOS

Our Proprietary Pre-Onboarding System

A Senior Executive Assistant serves as your personal Onboarding Concierge – guiding the entire process from discovery to successful onboarding.



Result: No more bad hires. Just the right fit.



How MatchOS Works

The Senior Onboarding Executive Assistant:

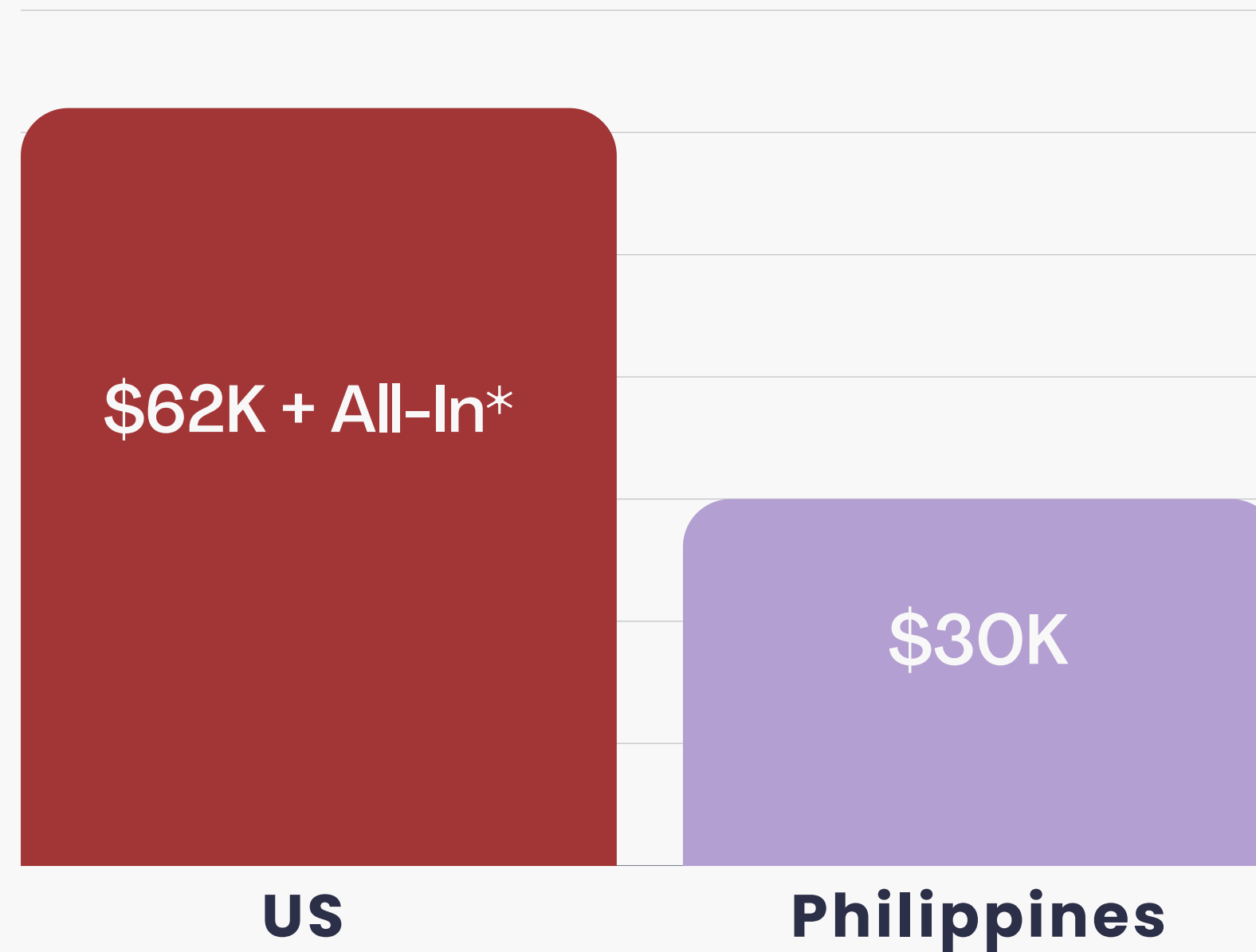
- Joins the initial discovery call to deeply understand your needs
- Spends time learning your workflow, tools, and day-to-day processes (2–3 hours per day for 1–2 weeks)
- Sits in on candidate interviews and shares input with the hiring and leadership team to help select the best-matching Executive Assistant
- Attends the kick-off call + first week of training to ensure a smooth transition

Preventing False Starts Since 2017



We Almost Forgot To Mention The Cost Savings!

Offshore Staff From The Philippines is typically less than 50% of the “all in” cost of US staff!



*Includes taxes and benefits for an employee earning \$26.00/hour





Most Popular Positions for Executive Assistant

Years of Experience	Annual Rate	Monthly Rate	Effective Hourly Rate
3-5	\$25,320 - \$28,560	\$2,110 - \$2,380	\$12.17 - \$13.73
6-10+	\$30,120 - \$38,160	\$2,510 - \$3,180	\$14.48 - \$18.35

Our Talent



Experience in
Supporting
US Executives

Tech savvy,
including AI

“Athletic”,
Can assist in
many areas

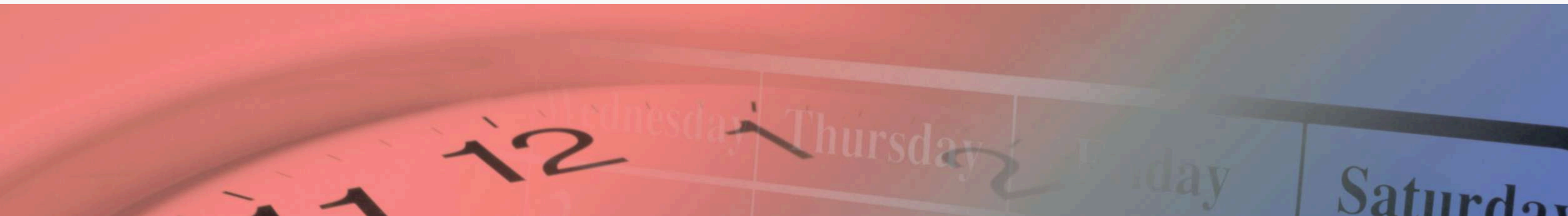
Proven
work ethic





Work Hours

We work during US business hours in **all** time zones



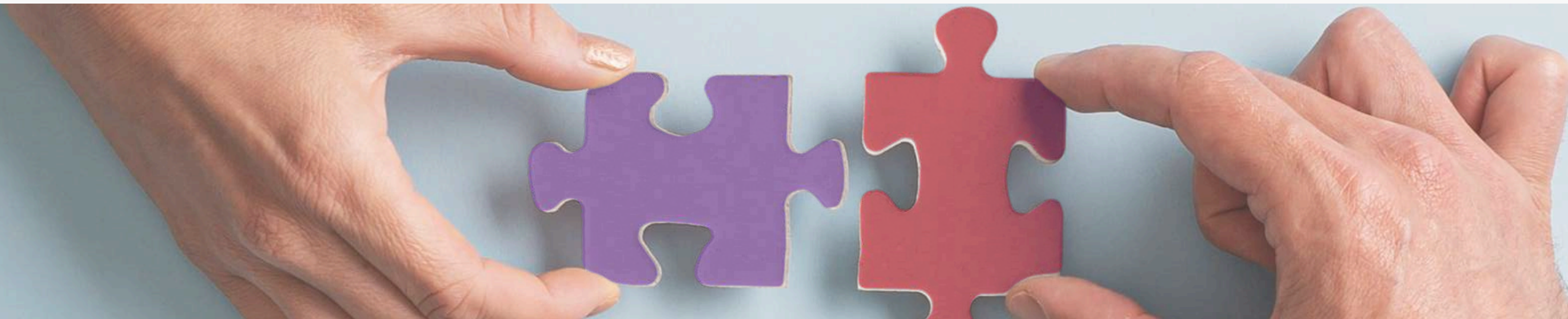


New To Offshoring?

So were 80% of our clients before they partnered with us.

Prior to starting MCVO, our founders owned a manufacturing company and offshored 80% of their back-office for 7 years prior to starting MCVO.

So, we get it!





Security and Confidentiality

Many of our team members work with confidential and sensitive data, and we take the utmost precautions to ensure your data remains private.

Our IT Team installs security on each workstation, and we are continually training and can advise on best practices to help ensure security and confidentiality.



Here's What Clients Are Saying About MCVO Outsourcing:



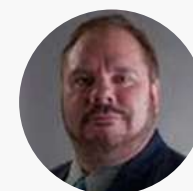
"I'm incredibly grateful for all of Lindon's support and dedication. His consistent efforts to keep me on task and promptly informed about any urgent matters have been invaluable. The timely reminders, thoughtful nudges, and helpful screenshots made a big difference."



Kimberly Evans
Executive Director,
Physician Practice Specialists



"My Executive Assistant Faye is doing a great job! She began documenting processes from day one and has implemented many of the projects we discussed. I anticipated this process taking many months, but Faye has helped to exceed my expectations."



Craig Brewer
Brewer Land Surveying



"My assistant has been a huge asset. She saves me hours each day and does a great job of keeping me organized!"



Monty Stefansky
Vice President,
Beanstalk Academy

Fun Facts

1

38% of new clients are referrals

2

41% of new hires are referred by existing employees

3

Only **9%** turnover—well below outsourcing industry average

4

Top rated employer in the Philippines

Recognition

- Top BPO* in the Philippines (Clutch 2020–2024)
- Preferred outsourcing partner for growing companies looking to reduce cost.



Next Steps

Let's build your offshore support team.

Mark Zucker, Co-Founder

 312.931.8795  mzucker@mcvotalent.com

 Book a call: www.mcvotalent.com/book-a-call

www.mcvotalent.com





Looking Forward to Helping You Reduce Costs Through Offshore Staffing

